

**KEYSTONE
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INSTRUMENTS**



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RE: Better Together - Keystone Precision Instruments Acquires Mingolo Precision Products, Inc.

As of January 1st, 2018 Keystone Precision Instruments of Allentown, PA will be acquisitioning Mingolo Precision Products of Hackensack, NJ. This is exciting news for current and potential customers of both organizations.

By combining KPI's three decades of sales & service excellence with Mingolo's 52 years of personal support and service, we look forward to providing our partners with highly innovative products, increased inventory at reduced costs, and additional equipment repair and rental locations.

As a valued Keystone or Mingolo customer, you may be wondering how this affects you. As a combined company, KPI/Mingolo will now have a greater breadth of supplies and resources to enable partners like you to scale and broaden your technical capacity with new solutions and applications. The acquisition transaction is expected to be completed (**WHEN?**), and there will be no disruption of service or support for any customers. Mingolo Precision Products will continue to provide customers with the same high quality service from 174 South Main Street in Hackensack, NJ with Louis Mingolo as Office Manager and Edward Criaris as Service Supervisor. Invoicing will come from Keystone's corporate HQ, located at 1670 East Race Street, Allentown, PA.

This acquisition is a significant move in the survey and construction equipment market for the East coast, and everyone at both Keystone Precision Instruments and Mingolo Precision Products are filled with enthusiasm about what's to come. As we learn more about the details of this acquisition and how we will convey those benefits to our customers, we will keep you in the know. In the meantime, please don't hesitate to contact your account manager with any questions.

Regards,

George Allport Jr.

Louis Mingolo

CEO, Keystone Precision Instruments

Office Manager, Mingolo Precision Products